

NOTE 10 GEOGRAPHICAL ALLOCATION OF REVENUE

| NOK 1 000 | 2016 | 2015 |
|----------------------|-------------------|-------------------|
| Norway | 5 312 862 | 4 765 154 |
| Germany | 1 589 037 | 1 403 585 |
| Sweden | 728 992 | 602 699 |
| USA | 1 046 117 | 832 234 |
| Netherlands | 543 041 | 532 035 |
| Russia | 715 758 | 557 618 |
| Canada | 467 802 | 466 838 |
| Denmark | 508 788 | 492 537 |
| Great Britain | 405 974 | 358 469 |
| Spain | 323 281 | 331 123 |
| Austria | 272 196 | 302 658 |
| Finland | 278 043 | 234 245 |
| France | 205 485 | 183 615 |
| Rest of the world | 1 787 740 | 1 849 887 |
| Total revenue | 14 185 117 | 12 912 699 |

Sales revenues are allocated on the basis of where the customers live.